

NASSER ALKAIRA'AN Audit • Advisory • Tax

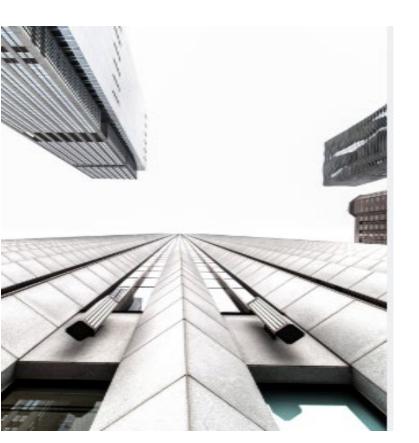




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welcome to $N\!K$



YOUR RELIABLE FINANCE CONSULTING PARTNER IN SAUDI ARABIA.

We specialize in providing customized financial solutions to

help businesses achieve their goals. With our in-depth

knowledge of the local market and years of experience in the

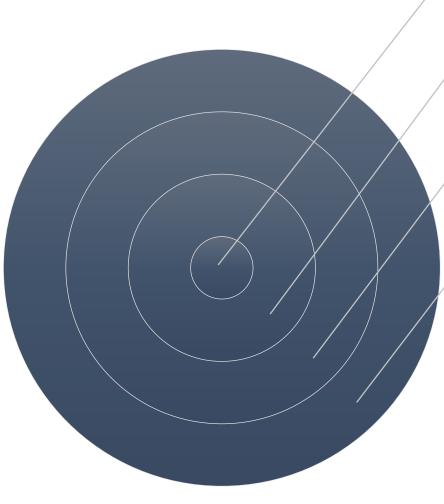
industry, we have what it takes to guide you towards financial

SUCCESS.

Learn more about how we can help your business grow



WHY NK IS YOUR PERFECT CHOICE



Strategic Thinking:

We take a strategic approach to finance consulting, helping our clients make informed decisions that drive growth and profitability.

Transparent Communication:

We believe in transparent communication and keeping our clients informed throughout the consulting process.

Competitive Pricing:

We offer competitive pricing for our services, making high-quality finance consulting accessible to businesses of all sizes.

Commitment to Excellence:

We are committed to excellence in everything we do and are always striving to improve our services and deliver better results for our clients."



ABOUT NK



At NK, our mission is to provide top-notch financial consulting services to businesses in Saudi Arabia. We are committed to delivering personalized, results-driven solutions that help our clients achieve their financial goals. Our goal is to be a trusted partner to our clients, providing valuable insights and expertise that drive growth and profitability.

NK was established in 2017 under professional license No. 595 issued by the Saudi Organization for Chartered Accountants "SOCPA".





Advisory Services

Accounting Support Advisory

- CFO Services
- Financial Analysis
- Budgeting and Forecasting
- Financial Reporting
- Outsourcing Finance Support Activities.
- Specified Accounting Consultations.

FP&A and business advisory

- Cost analysis
- Strategy development
- Scenario analysis
- EPM services
- Business process optimization

Financial Advisory

Investment

- Advisory

 Capital Raising
- Merger and
- Acquisition
- Risk Management Due Diligence
- IPO readiness

Consulting:
 Process

Advisory

Finance

- improvement
- Strategy and

Transformation

- Roadmap

 Sustainability
- Assessment
- Technology:
- Systems
 - implementation
 - Automation
 - Analytics and
 - Reporting

Governance Services • Policies &

- Procedures
- Internal Controls
- Org. Re-structuring
- Function Structure
- Process Re-
- engineering
- Internal Audit services



Our Services







Other Services



 Financial Analysis Financial Modeling Financial Performance Analysis Investment Analysis Industry Analysis 	 Budgeting and Forecasting Budgeting Cash Flow Forecasting Variance Analysis Rolling Forecasts 	Financial Reportin • Financial Statem Preparation • Management Re • Regulatory Repo • Performance Me	ent porting orting
CFO Services • Strategic Financial Planning • Risk Management • Financial Management • Financial Compliance • Investor Relations	Accounting Support Advisory	• S C • B • A R • P • F	ance Suppo pecified Acc onsultation ookkeeping ccounts Pay eceivable ayroll Servio inancial Sys mplementat

port Services

- ccounting ons
- ng Compliance
- ayable and
- vices
- vstems ation

Our Advisory Services in Details



Our Advisory Services in Details



Strategy development

 helping clients to develop and implement strategic plans to achieve their business objectives

Scenario analysis

 conducting scenario analysis to assess the potential impact of different economic or market conditions on the company's financial performance

EPM services

• improve client's financial performance by providing better visibility into financial data and leveraging analytics and reporting tools, organizations can identify areas of inefficiency.

Cost analysis

 analyzing the client's costs and cost drivers to identify areas for improvement and cost savings

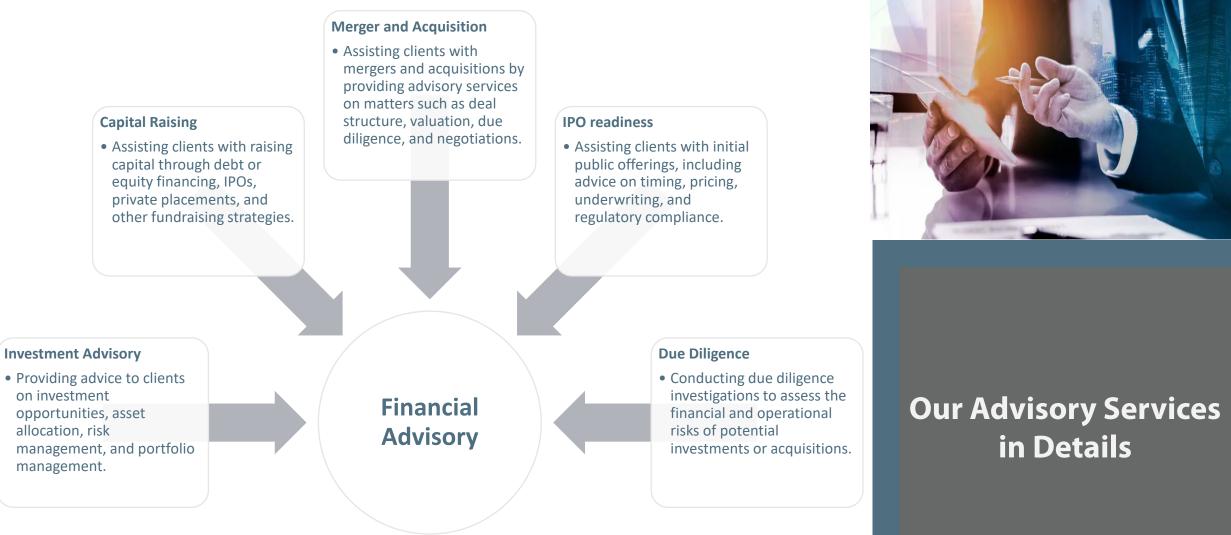
FP&A and business advisory

Business process optimization

 identifying and improving inefficiencies in the client's business processes to increase productivity and reduce costs







Our Auditing Services in Detail

Auditing services in NK:

As a leading provider of auditing services in Saudi Arabia, **NK** offers a range of auditing solutions

tailored to meet the unique needs of our clients. Our experienced auditors work closely with our

clients to provide personalized audits that identify areas of risk and improve financial performance.

With our proven track record of success, you can trust **NK** to deliver exceptional auditing services

that help your business thrive.







Zakat and tax are two critical obligations that businesses operating in Saudi Arabia must fulfill. Zakat is a mandatory charitable contribution that all eligible businesses are required to pay, while tax is a mandatory payment made to the government on income, profits, or other financial transactions. At NK, we offer comprehensive zakat and tax services to help businesses in Saudi Arabia meet these obligations while minimizing the burden on their financial resources. Our experienced professionals provide expert guidance and support to ensure that our clients remain compliant with zakat and tax laws and regulations.



Our Zakat & Taxation Services in Detail

Our Zakat & Taxation Services in Detail

At NK, we provide comprehensive zakat and tax services to help businesses in Saudi Arabia meet these obligations and remain compliant with all applicable laws and regulations.

Tax Requirements:

The income tax rate for companies in Saudi Arabia is currently set at a flat rate. Companies are required to file their tax returns on an annual basis, with the deadline for payment falling on the 15th day of the fourth month following the end of the tax year.

Zakat Requirements:

Zakat is a mandatory charitable contribution that all eligible businesses in Saudi Arabia are required to pay. The zakat rate applied of a company's net assets, including cash, inventory, and fixed assets, after deducting liabilities.

Value Add Tax

VAT is a tax on the value-added to goods and services at each stage of production and distribution.

Excise tax

Excise tax is a tax on specific goods and services, such as tobacco and energy drinks.



Withholding tax is a tax on payments made to nonresidents, such as royalties, dividends, and service fees.

Zakat & Tax obligations

Taxation consulting services



Power of collaboration

Alliance Approved By



Riyadh Chamber

<u>غرف</u>ة כبي DUBAI CHAMBER بلتجارة ⁴COMMERCE

At our firm, we believe in **the power of collaboration** and strategic partnerships. That's why we have established strong relationships with leading firms in various industries to expand our expertise and provide our clients with comprehensive solutions. Through our strategic partnerships, we **are able** to offer a wider range of services, access to the latest technologies, and industry-specific knowledge and insights. We work closely with our partners to ensure seamless integration and coordination, so our clients can benefit from a unified and streamlined approach. Our strategic partnerships enable us to deliver exceptional value and help our clients achieve their goals with confidence.

OUR PARTNERS







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Gov. & Semi Gov.	Real Estate	Retail and Wholesale	Manufacturing	Telecom	Healthcare	Education	Tourism	Construction

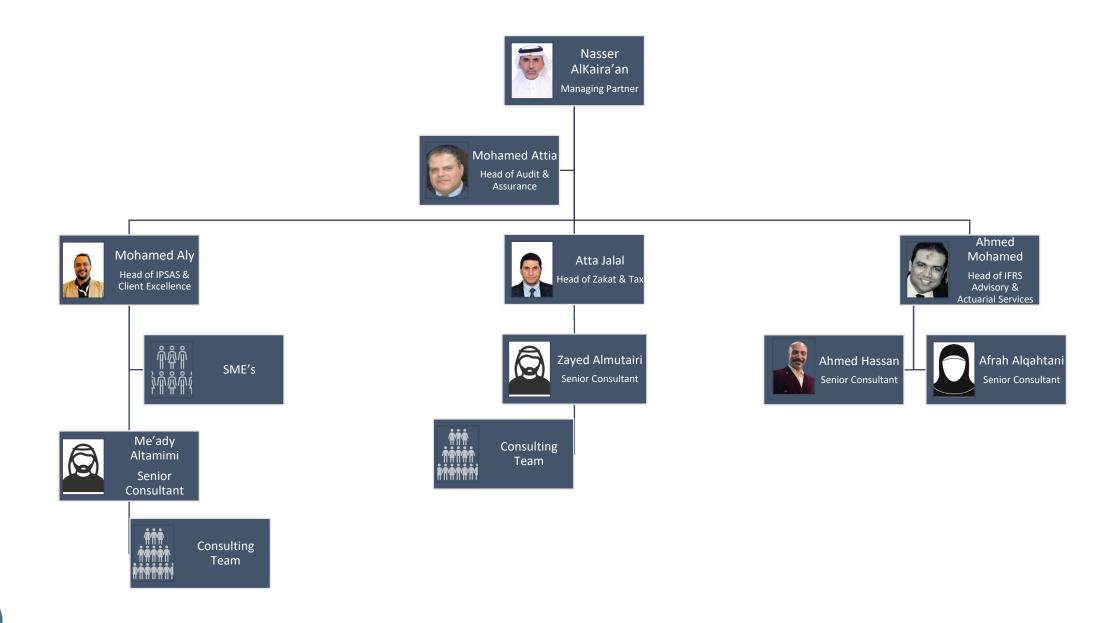
Our Capabilities By Sector





Our Major Clients

NK Organization Structure





Nasser Al Kaira'an

Managing Partner

Education & professional certificates:

- Master of Business Administration (Accounting) from the University of Colorado, USA.
- Licensed Chartered Accountant in the Kingdom of Saudi Arabia and holds a fellowship from the Saudi Organization for Certified Public Accountants (SOCPA)
- He holds a bachelor's degree in administrative sciences majoring in accounting from King Saud University.

Career: 35 Years

Current boards and committees:

- Member of the Audit Committee of Jadwa Investment Company
- Member of the Kafalah Program Review Committee

Previous Boards and Committees:

- Chairman of the Board of Directors of Inmia Real Estate and Tourism Development Company
- Member of the Board of Directors of Al Yusr Leasing and Finance Company
- Member of the Board of Directors of Abdullatif Alissa Holding Group.
- Member of the Board of Directors of the National General Motor Company.
- Member of the Board of Directors of Rasameel Finance Company Kuwait.
- Member of the Board of Directors of Tania Drinking Water Company.
- Member of the Board of Directors of the Best Trading Company.
- Member of the Board of Directors of Middle East Batteries Company

EntityPositionNasser Al Kiraan OfficeFounder & Director of the GeneralAbdul Latif Alissa Group Holding CompanyCEO –Group Chief Executive OfficerAbdul Latif Alissa Group Holding CompanyChief Financial Officer – CFOFAMA Holding Group CompanyDeputy Director General of Research and
Studies Department – DGMDallah Al Baraka GroupChief Financial & Administrative Officer -
F&AMAcquisitions and mergersOr to the to the

- Acquisitions and mergers
- Developing Corporate Culture
- Economic and financial planning and analysis
- Negotiation and persuasion
- Application of financial and management audit
- Governance & Establishment of Companies

- Strategic Partnerships
- Financial and operational restructuring
- Moving strategy to actual implementation
- Vision & Strategic Planning
- Leadership Development and Change Management
- Changing the direction of companies to profitability



Mohamed Attia

Head of Audit & Assurances

Education & professional certificates:

Master's degree in Accounting from Benha University, Egypt.

Fellow member of the Egyptian Association of Accountants and Auditors. Member of the Register of Accountants and Auditors at the Egyptian Ministry of Finance. Associate membership in the Saudi Organization for Auditors and Accountants.

• Positions and Experience 35 Years :

- Director and Head of Audit and Auditing Department at Nasser Al Kiraan Certified Public Accountants and Auditors.
- Tax and Zakat Advisor at Nasser Al Kiraan Chartered Accountants and Auditors.
- Director of Audit and Audit of KPMG Hazem Hassan.





Atta Jalal Mahmud

Head of Zakat and Tax Services Section

Scientific background:

Master of Business Administration 2007 MBA Bachelor of Commerce - Accounting Division class of 1993.

Qualifications:

- Member of the Register of Accountants and Auditors at the Egyptian Ministry of Finance.
- Controller of joint stock companies since 2008.
- Fellow of the Egyptian Tax Association.
- Associate membership of the Saudi Organization for Auditors and Accountants.
- Member of the Union of Arab Auditors.
- Certified international arbitration consultant.
- Qualified Chartered Accountant in the Off-Plan Sales Committee (Wafi).



Positions and Experience 25 Years:

- Director of Auditing and Auditing and Tax and Zakat Consultant at Nasser Al
 Kiraan Company Certified Public Accountants and Auditors.
- Director of Audit and Auditing for Saqr Al-Nefaie Office Certified Public Accountants and Auditors.
- Lead Partner of GAT Accounting Expertise & Tax Advisory Egypt.
- Director of Taxation at TCG Tax Consultancy.
- Tax Examination Department at the Investment Tax Mission Egyptian Tax Authority.
- Inspector at the Establishments Inspection Department of the National Organization for Social Insurance.





Mohamed M. Aly

Head of Public Sector Consulting and Client Excellence

Background:

- Bachelor Degree, Accounting Ain Shams University, Cairo. Egypt **Qualifications:**
- Certified Project Management, GPMP
- Certificate in (IPSAS) by (ACCA)
- Certified Financial Consultant, CFC.
- Certificate in **Due Diligence**, **M&A**.
- Certificate in "Forensic Accounting and Fraud Examination".
- Associate membership SOCPA.
- Member of the Institute of Management Accountants (IMA).
- Fellow member of Institute of Financial Consultants IFC Canada



Positions and Experience (18 Years):

- Director, Head of Consulting at Nasser Al Kaira'an NK.
- Director, Head of Consulting at J&G.
- Director of Internal Audit Department at Al Jazeera Company.
- Assistant Manager at KPMG.
- Audit Supervisor at Deloitte Egypt.

	Major Projects	
Audit Projects:	CFO Service Projects	IPSAS & Government Projects
vodafone		الهيئة الملكية لمحافظة العلد Royal Commission for AlUla
GROUP GROUP	ALULA DEVELOPMENT COMPANY نشركة العلا للتطوير	

Ahmed Mohammed

Head of IFRS Consulting And Actuarial Services

Background:

PhD in Accounting – Islamic University – Minnesota – USA **Qualifications:**

- CFA
- Diploma in International Financial Reporting Standards (IFRS).
- Fellow member of the Egyptian Association of Accountants and Auditors.
- Fellow member of the Egyptian Tax Association.
- Member of the Register of Accountants and Auditors at the Egyptian Ministry of Finance.



Positions and Experience 15 years :

- Head of IFRS Advisory and Actuarial Services at Nasser Al Kiraan.
- Head of Compliance at MORISON KSI.
- Director of Consulting Operations at Moore Stephens Egypt.
- Director of Audit and Audit Middle East office



Afrah AlQahtani

Background:

Bachelor's degree with first honors from Imam Muhammad bin Saud Islamic University - College of Economics and Administrative Sciences - Accounting specialization.

Qualifications:

- Associate membership in the Saudi Organization for Auditors and Accountants.
- Passing three exams of SOCPA

Area of Experties

- Work with clients to identify their financial needs and provide solutions to help them achieve their goals.
- Analyze financial statements and prepare financial reports for clients. Evaluate financial statements to identify trends and make recommendations for improvement.
- Create financial models to help customers make informed decisions about their business.
- Develop and implement financial strategies to improve business performance. Provide guidance on financial planning,





Professional Experience:

Senior Consultant at Nasser Al Kiraan Auditing and Auditing Office.

Technical Expertise		
Experience Level	Туре	App Name
High	cloud	Odoo
High	cloud	1 Audit
High	cloud	Zoho
High	cloud	Quickbooks
High	cloud	Qoyod financials
High	cloud	SMAC

Key Achievements:

- Providing financial analysis and recommendations to clients, which led to improved business performance.
- She worked collaboratively with team members to provide highquality customer service.
- Maintain knowledge of current financial regulations and best practices to ensure compliance and advise clients accordingly.
- Contributed to growth by identifying potential new customers and engaging in business development activities.

Zaied Almutiri Advisory Work Team

Background:

Bachelor's degree from King Saud University -Major in Accounting.

Qualifications:

Associate membership in the Saudi Organization for Auditors and Accountants.

Major Project

 Professional Trading Zone Company, Years Company for Car Services. Falconer Company for Commercial Services. Dar Al-Bina Modern Trading Company. Northern Food Square Company to provide meals. Insightful Visions Trading Company. Union Chemical Company Factory. Sada Al-Qassim Contracting Est. Green Medical Pharmacy Company.



Professional Experience:

• Practical experience in the administrative, accounting and financial field by working in Nasser Al Kiraan's office in the field of consulting.

Technical Expertise

Experience Level	Туре	App Name
High	cloud	Odoo
High	cloud	1 Audit
High	cloud	Zoho
High	cloud	Quickbooks
High	cloud	Qoyod financials
High	cloud	SMAC





Ahmed Hassan

supervisor of Advisory

Education & professional certificates

- Bachelor Degree, Accounting Ain Shams University, Cairo. Egypt
- Holds the estimated budgets cycle
- Associate membership of Saudi Anti Fraud Association -SAFA.
- Associate membership of the Saudi Organization for Auditors and Accountants SOCPA.
- Holds an IFRS course

Major Projects:

- Audit & Assurance:
- El Ezaby Pharmacies Company
- Ibn Sina Pharmaceutical Company
- Dream Egypt Group
- Al Kharafi Group of Companies Egypt
- Gulf Complexes Contracting Group of Companies
- Tabarak International Housing & Development Company
 - *Mobisurf for Communications and Information Technology*

Supervisor - Consulting At N.K

Quality Management Consultancy at N.K

Audit & Assurance at Khaled ElGhannam, Eissa Refai and Co Egypt



Experiences 6 years

SME's Team





MUHAMMAD ZEESHAN TAQI Group Managing Director, Partner & Head of Finance Transformation 19+ Years



MOHAMED ELROUBY Managing Partner – FP&A and Business Advisory 20+ Years



BRIAN KALISH Senior Advisor – FP&A and Finance Digital Transformation 25 Years



AHMED EL-ASHKAR Partner – M&A / Transaction Advisory & IPO / Listing 22 Years

ROBERT ZWERLING Tech Consultant AI Enabled Analytics 30 Years



MUHAMMAD KASHIF

Data Visualization / BI Consultant 20 Years

YASSER KHORSHED Senior Management Consultant, Investment Advisory 25 Years





ISLAM SAADANY Lead Business Strategy Consultant 12 Years





DR. RACHAD BAROUDI Strategy & Performance Advisory Leader 29 Years

0 0

DIAA **ALKHATEEB** Business Excellence, Change Management Process Excellence Consultant 15 Years



AMNA ABBASI

IT Robotics / ML

Tech. Manager

15 Years

Thank You



NASSER ALKAIRA'AN Audit • Advisory • Tax





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